

# ELEVATING THE BUSINESS of REAL ESTATE

With over **200,000 impressions** and a readership of **more than 19,000 real estate professionals**, Seattle Agent magazine is where agents and industry leaders turn for the latest news in Seattle residential real estate.

## **SEATTLE** COMMUNITY · Audience

# REACH OUR AUDIENCE BY PLATFORM

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### SEATTLE AGENT SOCIAL NETWORKS

+ 800+ engaged real estate professionals in our Facebook, Twitter, LinkedIn and Instagram communities

# SEATTLEAGENTMAGAZINE.COM

+ 20,000+ impressions monthly

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### WHO'S WHO IN SEATTLE REAL ESTATE

+ Print copies are distributed to 500+ brokerages throughout the Seattle area

## AGENT UPDATE NEWSLETTER

+ 19,000+ subscribers

### LIVE EVENTS

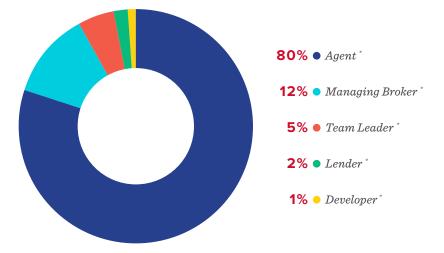
+ Issue release events and other networking opportunities throughout the year

## **SEATTLE** COMMUNITY · Audience

# WHO READS SEATTLE AGENT MAGAZINE

Our readers value Seattle Agent magazine's insightful and data-driven journalism. The magazine covers local residential real estate news, tech, educational articles, interviews with industry leaders and in-depth features that empower agents to build their business and stay connected to the community.

\*Agent Publishing's annual Truth About Agents surveys \*\*National Association of Realtors 2022 Member Profile \*\*\*Seattle Agent's 2022 New Construction survey



\$54,330 median household *income* of Realtors in 2020\*\*

66% of all Realtors

are female\*\*

8 YFARS median real estate

experience of all Realtors\*\*

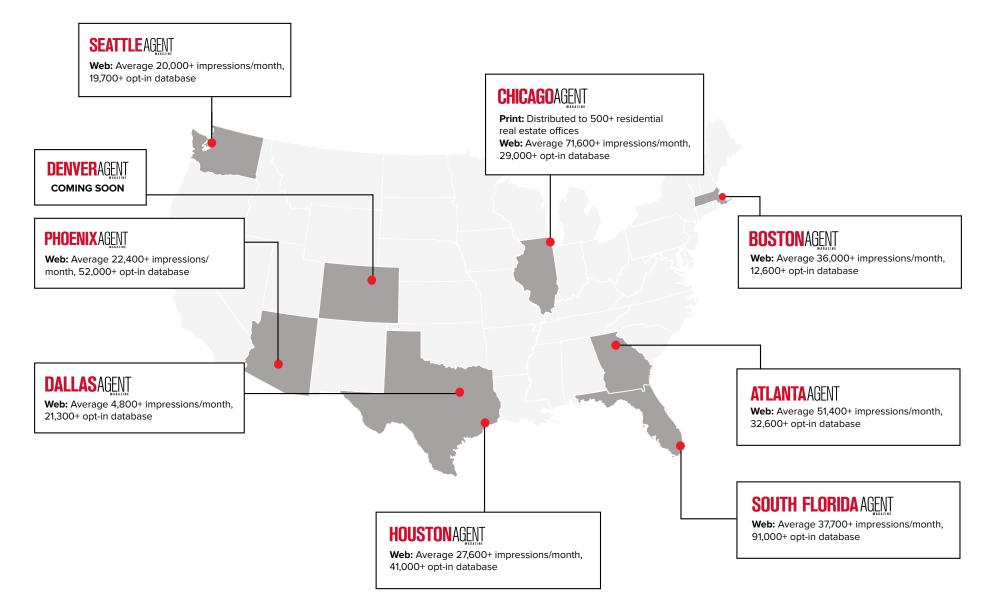
56 median **age** of all Realtors\*\*

64% of readers currently have clients interested in new construction \*\*\*

of readers currently sold new contruction in the past 12 months\*\*\*

67%

## **REACH** MARKETS · Audience



## SPECIAL FEATURE

# WHO'S WHO IN SEATTLE REAL ESTATE

This special annual issue supports and recognizes excellence and leadership in the real estate industry. **In print and online.** 

We profile top producers, team leaders, mentors and other highly regarded professionals. This popular issue gives advertisers an opportunity to align with the best in Seattle residential real estate.

Seattle Agent magazine is where residential real estate agents, brokers and real estate industry leaders turn for the latest news, tech, educational articles, influential interviews and in-depth features that empower real estate professionals to build their business and stay connected to the Seattle community.

SEATTLEAGENT TANS - FLAMPES - REST PROVIDES - LITLE - ARRYT MOST POPULAR C + V + M Wahid Noori Real estate specialist rolog and stationers, proglam What's prova theel achieve for presentating provident That has been your to take it accounting the using the of any depend group of approximation in 20.21 y d endning the prior lines will people 301 in th terr, Mrs, tarrip cost & Land for view an to Take with my through the destroy have Coulag Trately and a by official grants rate ource Guide ichers differe grow up? electric, Warhington there we are said to be a set of the athe first

Materials Deadline: Oct. 6, 2023

 Issue Date: Nov. 6, 2023
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 Full Page: \$2,500
 2

Ad Reservation Deadline: Oct. 2, 2023 2 Page Spread: \$4,500

#### Premium position rates available upon request.

For more information on advertising in our Who's Who in Seattle Real Estate issue, or if you would like information about being profiled or nominating others to be profiled, contact **anne@agentpublishing.com**.

## **DIGITAL** ADVERTISEMENTS · 2023 Editorial Calendar

Seattle Agent magazine delivers local news and information to residential real estate professionals throughout Seattle. As an online publication, we take a perspective that goes beyond daily news to offer in-depth reporting on the full range of topics that are important to our readers — the residential real estate professionals that make the Seattle market move.

### APRIL

#### **03** Agents' Choice Awards

Seattle Agent magazine's annual Agents' Choice Awards is a special feature where our readers vote to recognize the best in the business! The top votegetters are honored in a special edition of the online magazine and receive a commemorative award.

### MAY

08 Truth About Agents

This annual survey asks real estate professionals to weigh in on how much they're earning, how much they're spending on marketing, what they think of their current brokerages and what kind of training they value. You'll find demographic information you can't get elsewhere — it's a finger on the pulse of the market.

### NOVEMBER

### 06 Who's Who in Seattle Real Estate

This special, annual issue supports and recognizes both excellence and leadership in the real estate industry. We profile top producers, team leaders, mentors and other highly regarded professionals. This popular issue also gives advertisers an opportunity to align with the best in Seattle residential real estate.

### DECEMBER

#### **04** Real Estate Predictions

For our annual, end-of-year Predictions feature, we ask our readers and experts to tell us what they think will happen in the year ahead. Who could have predicted 2020? We want to hear what they have to say about 2023.

### **REGULAR FEATURES**

#### THE SCENE

Photo coverage of grand openings and company events, parties, awards, golf outings, charity events, etc.

#### **AGENT/LENDER SNAPSHOT**

A light Q&A with an agent, lender, developer or affiliate.

#### **NEW CONSTRUCTION NEWS**

Developers and builders announce new projects/communities, events and updates to the life cycle of their project.

#### **MAKING MOVES**

Keep tabs on the comings and goings of real estate professionals, including new hires, office openings and other happenings within the Seattle area.

## **DIGITAL** ADVERTISEMENTS

# MORE THAN 20,000 WEB IMPRESSIONS PER MONTH

We've created a site for agents and real estate professionals to stay informed and stay ahead of what's happening in the industry every day. SeattleAgentMagazine.com is the place agents go to learn and cultivate their success.



PRODUCT	DESKTOP	MOBILE	RATE
Website Billboard Ad	970 x 250 px	300 x 120 px	\$425 / 30 days
Pop-up Ad	700 x 700 px	320 x 320 px	\$300 / 7 days

## **DIGITAL** ADVERTISEMENTS · Agent Update Newsletter

# MORE THAN 19,000+ SUBSCRIBERS

Our newsletters reach a large target audience that is actively seeking industry news. When you advertise in Agent Update, our most popular newsletter, your message gains a consistent presence with our highly engaged readership.



### PRODUCT

Weekly Newsletter Ad Includes four email newsletters

### **DESKTOP & MOBILE DIMENSIONS**

970 x 250 px - Top position banner 970 x 250 px - Secondary position banner

### RATE

\$225 / Week \$175 / Week

## **DIGITAL** ADVERTISEMENTS · Custom E-blasts

# YOUR MESSAGE DELIVERED STRAIGHT TO OUR AUDIENCE

Our targeted database consists of more than 19,800 qualified real estate professionals. Our most popular product, e-blasts, often sell out and maintain a high open rate every day of the week.



DATABASE	1x	Зx	6x	<b>12</b> x
Full Database	\$575	\$500	\$450	\$425

## **CONTENT** SOLUTIONS · *Premium Content*

# HIGHLY SEARCHABLE. HIGHLY SHAREABLE.

We deliver your customized messages, news products and company information direct to our engaged audience.



### **SPONSORED POST | \$375**

Position your story to drive additional exposure for your brand and promote your business.

### SEATTLEAGENTMAGAZINE.COM + AGENT UPDATE EMAIL NEWSLETTER + SOCIAL NETWORKS

### **DEVELOPING SEATTLE | \$1,600**

A multichannel feature that showcases a new development, with full-color photos and information on its special amenities, affordability, luxury features, community impact and more.

SEATTLEAGENTMAGAZINE.COM + AGENT UPDATE EMAIL NEWSLETTER + SOCIAL NETWORKS

### **REAL INFLUENCERS | \$1,400**

Share your individual real estate success story — including your most noteworthy career experiences and accomplishments, and what inspires you to create a positive impact in the industry.

### SEATTLEAGENTMAGAZINE.COM + AGENT UPDATE EMAIL NEWSLETTER + SOCIAL NETWORKS

### TEAM/COMPANY FEATURE | \$1,900

A creative and compelling way to showcase your brand. This profile allows companies to demonstrate their expertise and gain exposure for their products, solutions and industry achievements.

SEATTLEAGENTMAGAZINE.COM + AGENT UPDATE EMAIL NEWSLETTER + SOCIAL NETWORKS

### LISTING OF THE WEEK | \$350

The perfect opportunity to highlight a home for sale that deserves a greater spotlight, including full-color images and listing information for potential buyers.

### SEATTLEAGENTMAGAZINE.COM + AGENT UPDATE EMAIL NEWSLETTER + SOCIAL NETWORKS

### **TECH WATCH | \$2,500**

Present your real estate tech solution — CRM software, mobile apps, data analytics platforms, etc. — and share how, and why, agents use it to grow their business.

SEATTLEAGENTMAGAZINE.COM + AND ALL CITIES' WEBSITES

### **CONTENT** SOLUTIONS · *Premium Content*

# DEMONSTRATE THOUGHT LEADERSHIP WHILE GENERATING LEADS

With our **Resource guide**, your authoritative content gets published and promoted by Agent Publishing. Our Resource Guide is a collection of high-value white papers, research reports, videos and surveys that work as a powerful marketing tool to educate your next potential customer. Custom registration forms help provide you with a database of quality leads.

**Thought leadership** authenticates your position as a subject matter expert by comprehensively communicating a unique innovation or point of view — building business over the long term.

**Brand awareness** strengthens your company image, helps define how purchase influencers perceive your company and increases consideration and preference for your products and services.

**Lead generation** develops as industry professionals access your Resource Guide content, including full reporting and contact information from anyone who downloads it.

## Resource Guide

#### MOTIVATING SELLERS

Motivate Home Sellers off the Fence with This Cheat Sheet

#### FARMING GUIDE

The Complete Farming Guide with Scripts, Templates & more

#### VOICEMAIL SCRIPTS

Scripts & Tips for Leaving Voicemails That Get Callbacks

### BEST PRACTICES Learn and get certified on the fundamentals of real estate

ASSISTANTS Train and certify your assistant for success

**Resource Guide inclusion** \$750/month on SeattleAgentMagazine.com

### LIVE AUDIENCE · Events

# MEET OUR AUDIENCE FACE TO FACE & BUILD AWARENESS OF YOUR BRAND

Seattle Agent magazine hosts several events throughout the year, each corresponding with the release of a popular annual issues. Each event offers local real estate professionals the opportunity to network with top producers, developers, lenders and affiliates. By sponsoring an event, you put your brand in front of everyone who attends. Contact us to host events at your property or discuss other sponsorship opportunities.



## **DIGITAL** ADVERTISEMENTS · Requirements

### WEB ADVERTISING REQUIREMENTS

#### SUBMISSION

All ads must be submitted by the ad artwork deadline. Ad artwork can be submitted via email to toria.beckum@agentpublishing.com.

For advertising inquiries, please contact Anne Hartnett at anne@agentpublishing.com or 773.296.6025.

#### **FILE FORMATS**

- JPG or GIF
- · RGB only
- 72 dpi (web resolution)

### **CUSTOM E-BLAST REQUIREMENTS**

### SUBMISSION

All ads must be submitted by the ad artwork deadline. Ad artwork can be submitted via email to toria.beckum@agentpublishing.com.

For advertising inquiries, please contact Anne Hartnett at anne@agentpublishing.com or **773.296.6025**.

### FILE FORMATS

- JPG or GIF
- RGB only
- 72 dpi (web resolution)

### **OTHER REQUIREMENTS**

- GIFs must be under 1MB.
- All ads submitted must be suitable as is. Seattle Agent is not responsible for errors in content or format.

#### **OTHER REQUIREMENTS**

- All ads must be within 600 x 650 px.
- GIFs must be under 1MB.
- E-blast tests must be approved before sending. If the e-blast is not approved by deadline, advertiser must reschedule pending availability.
- All ads submitted must be suitable as is. Seattle Agent is not responsible for errors in content or format.